



THE OPEN UNIVERSITY OF SRI LANKA
BACHELOR OF MANAGEMENT STUDIES DEGREE PROGRAMME - LEVEL 6
MOTIVATION AND PERFORMANCE APPRAISAL IN ORGANIZATIONS
MCU 4211
ASSIGNMENT TEST – 2011

DURATION : TWO (02) HOURS

Date : 26.06.2011

Time : 10.00a.m. – 12.00noon

No of Questions :04

No. of Pages : 01

Instructions : Answer **Any Three (03)** questions.
All questions carry equal marks

1. In studying the 'Motivation and Performance Appraisal in Organizations', it can be seen that "some research studies have proved that performance had decreased even under very high level of motivation". Discuss your idea in relations to the above with practical examples
2. "There is a positive relationship between job attitudes and job satisfaction". Do you agree with this statement? Elaborate your answer with practical examples.
3. Do you think that Maslow's hierarchy of needs theory can be successfully applied to motivate the employees in Sri Lankan business organizations? Discuss the difficulties that management might face when applying this theory in their business decision making.
4. "When designing jobs, with a view to motivating employees, individual differences must be taken into consideration". Discuss your answer with practical examples.

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