

THE OPEN UNIVERSITY OF SRI LANKA  
BACHELOR OF MANAGEMENT STUDIES (SPECIAL)  
DEGREE PROGRAMME – LEVEL 6  
MOTIVATION AND PERFORMANCE APPRAISAL  
IN ORGANIZATIONS- MCU4211  
ASSINGMENT TEST–OCTOBER 2017



00054

DURATION: 02 HOURS

DATE: 29<sup>TH</sup> OCTOBER 2017

TIME: 10.00A.M. -12.00P.M

Instructions: ANSWER **THREE (03)** QUESTIONS INCLUDING FIRST (01) QUESTION.

ALL ANSWERS SHOULD BE WRITTEN NEATLY AND FOCUSED.

1. “Motivation theories are very popular in the current business world”. Do you think these theories can be successfully applied to understand motivation in the Sri Lankan Business firms? Select one of the motivation theories and Discuss. (40 marks)
2. What are the factors that have to be considered in using goal setting as a motivational technique? Explain using examples. (30marks)
3. Analyze the implications of Herzberg’s two factors theory from the point of view of practicing managers in Sri Lankan Context using examples. (30 marks)
4. What you meant by the terms “Performance Appraisal”? And discuss the importance of a performance appraisal in performance management system in an organization. (30 marks)

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