THE OPEN UNIVERSITY OF SRI LANKA
BACHELOR OF MANAGEMENT STUDIES HONOURS DEGREE PROGRAMME
LEVEL - 6
HRU6411- MOTIVATION & PERFORMANCE APPRIASAL IN ORGANIZATIONS
ASSIGNMENT TEST – AUGUST 2023
DURATION – 02 HOURS

DATE: 20th August 2023 **Time: 1.30 p.m. – 3.30 p.m.**

Instructions
Answer any three (03) questions including the first (01) question.
All answers should be written neatly and focused.

1.(a) Explain the process of motivation using a diagram. (15 marks)

(b) Explain how to apply Maslow's Need Hierarchy Theory to motivate operational Level employees of a garment manufacturing organization. (25 marks)

2. What are the "Job characteristics "that create conditions for high internal work motivation? Explain. (30 Marks)

3. Differentiate content theories of motivation from the process theories of motivation. use at least one theory for each category to explain your answer. (30 Marks)

4. "Management by objectives" (MBO) can be considered as a goal setting technique to motivate employees as well as a technique to appraise employee performance. Do you agree or disagree? Explain. (30 Marks)